



台達電子三十五週年慶
Delta Electronics 35th Anniversary

台達電子

2006年第三季法人說明會

2006 3Q Result
Analyst Meeting

27 Oct 2006

2006

Delta Awarded The Most Admired
Company in Electronics Industry
for Five Consecutive Years

台達電子五度蟬連《天下雜誌》
標竿企業電子業第一名



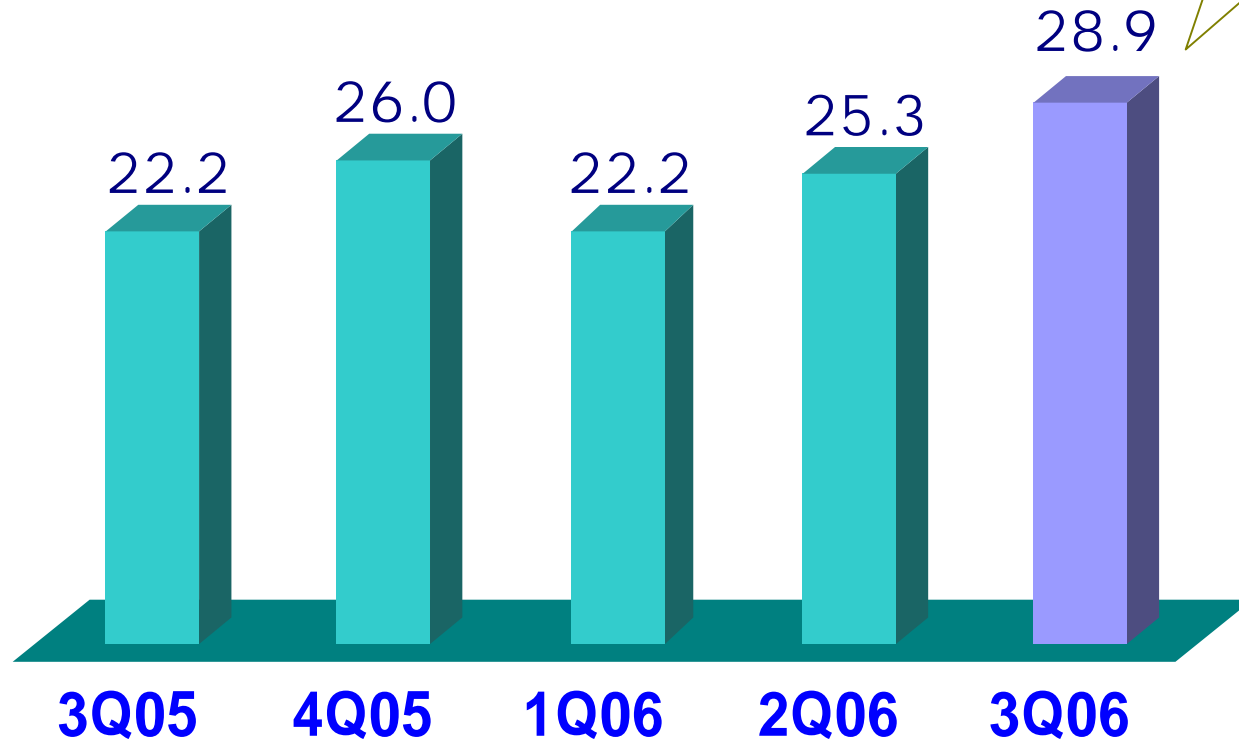
- 合併財務數字乃根據財務會計準則公報第七號編製
Consolidated financials are based on
Statement of Financial Accounting Standard
No. 7
- 所有合併數字均經由會計師核閱
Consolidated numbers are reviewed by CPA

2006年第三季結算數字

2006 Third Quarter Results

合併營收 Revenues

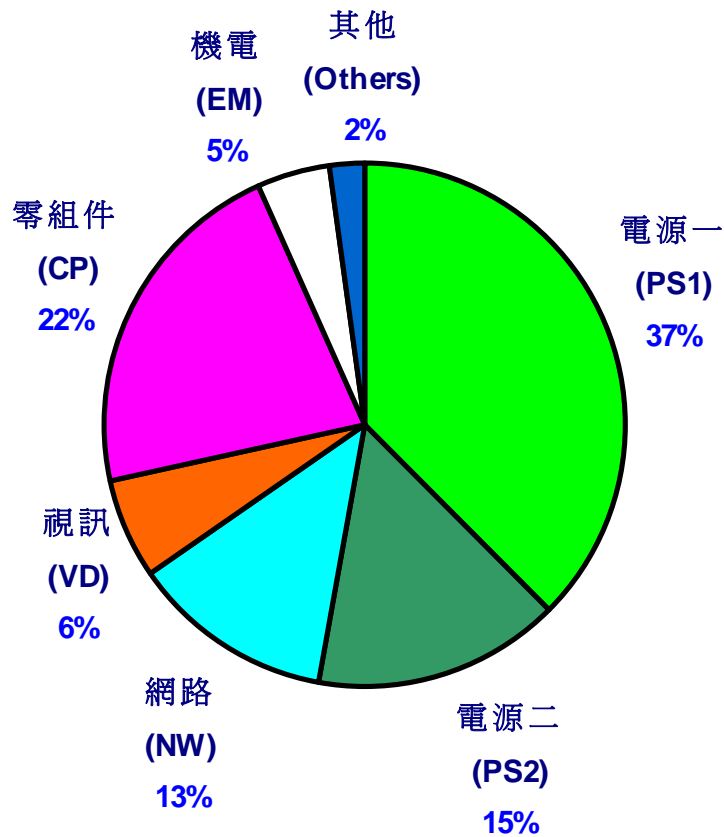
單位：新台幣十億元
Unit: NT\$ billion



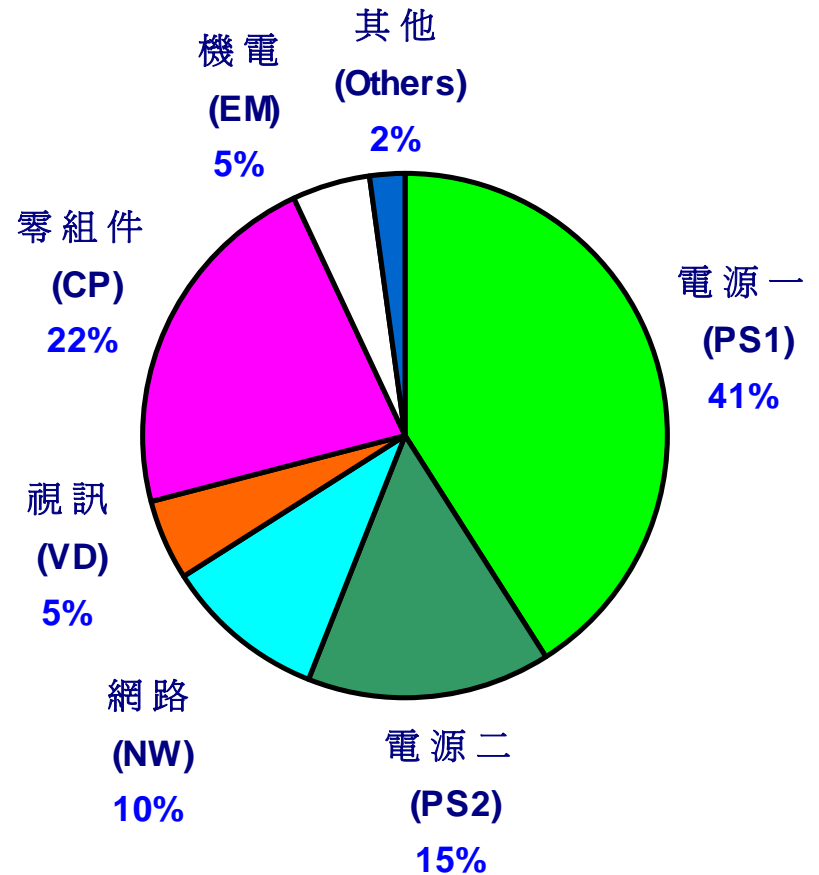
業務分類 (1)

Revenues by Product (1)

2Q06



3Q06



業務分類 (1)

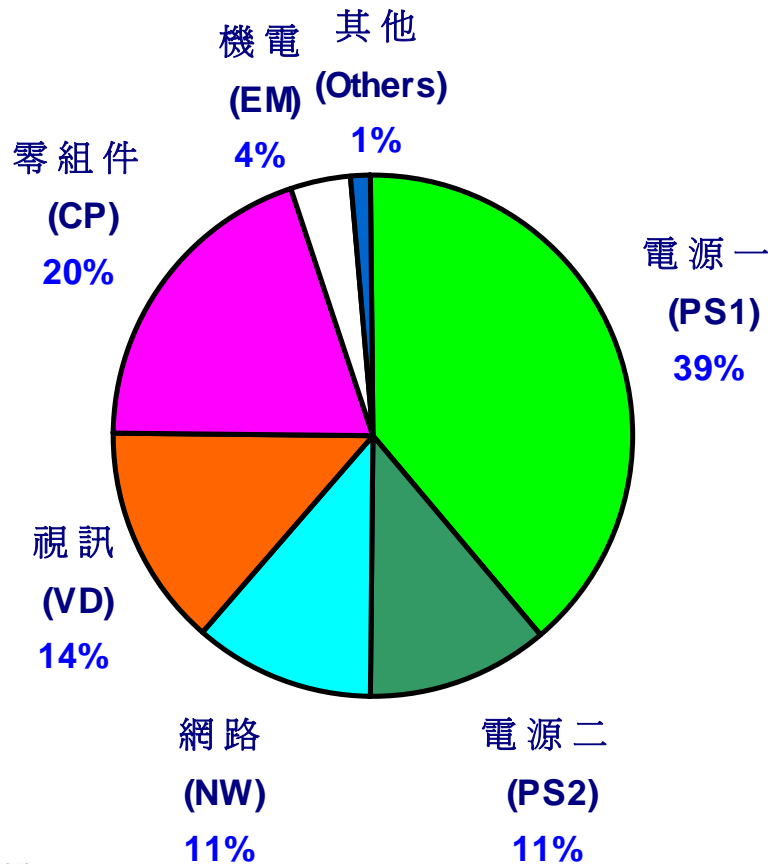
Revenues by Product (1)

	2Q06	3Q06	Change
PS1	9,463	11,911	26%
PS2	3,881	4,316	11%
CP	5,596	6,477	16%
VD	1,483	1,443	-3%
EM	1,129	1,337	18%
NW	3,198	2,783	-13%
Others	543	655	21%
Total	25,293	28,922	14%

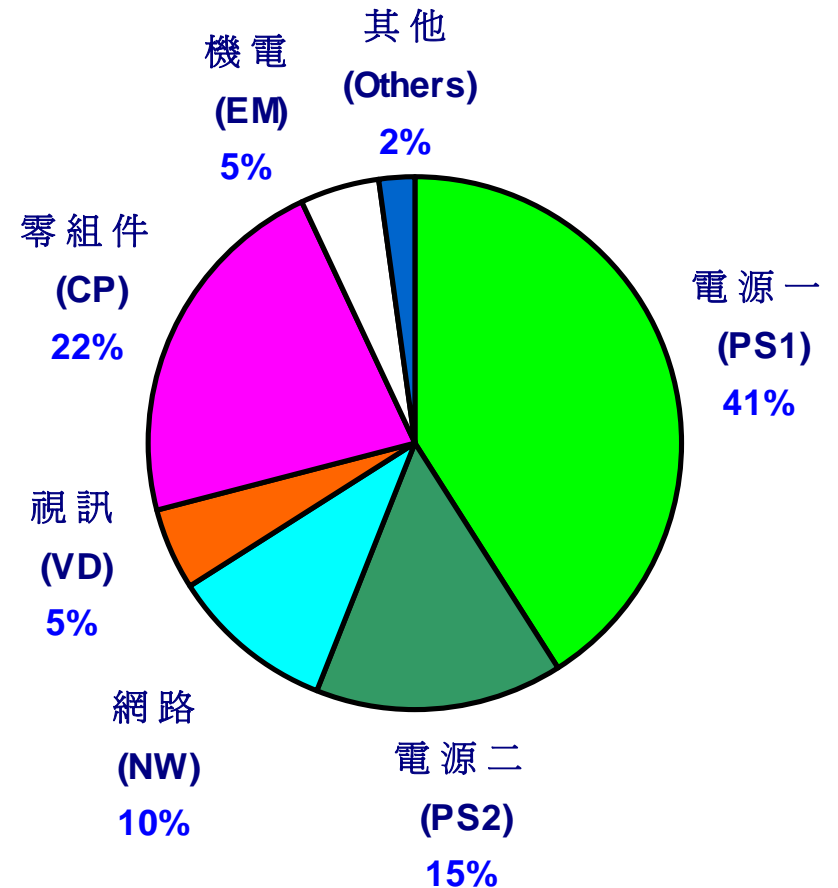
業務分類 (2)

Revenues by Product (2)

3Q05



3Q06

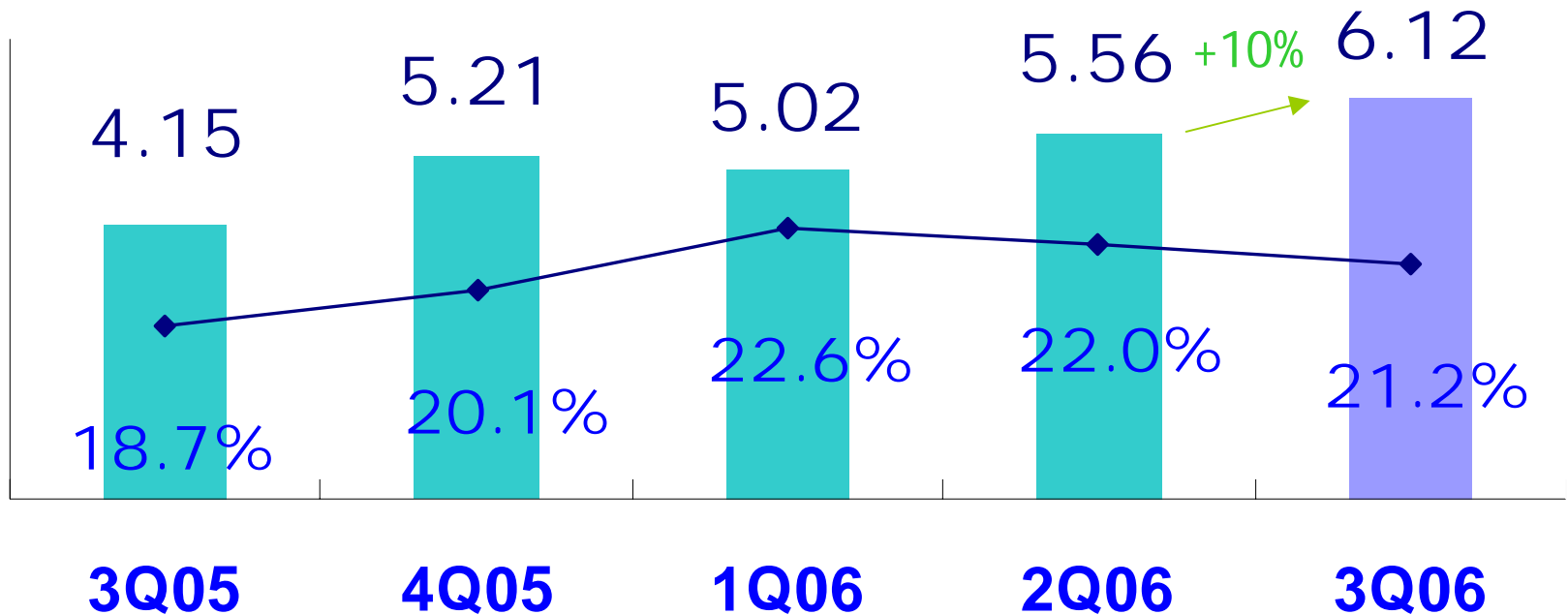


業務分類 (2) Revenues by Product (2)

	3Q05	3Q06	Change
PS1	8,651	11,911	38%
PS2	2,374	4,316	82%
CP	4,384	6,477	48%
VD	3,206	1,443	-55%
EM	953	1,337	40%
NW	2,575	2,783	8%
Others	63	655	940%
Total	22,205	28,922	30%

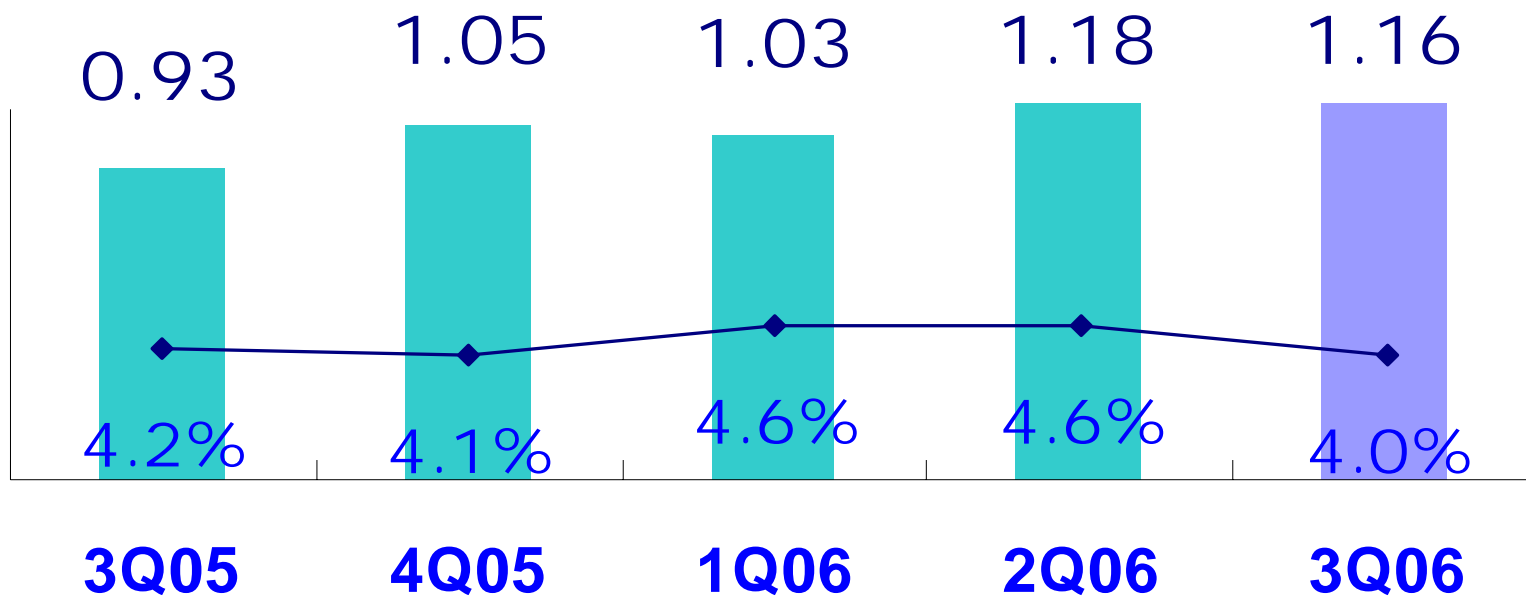
營業毛利 Gross Profit

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



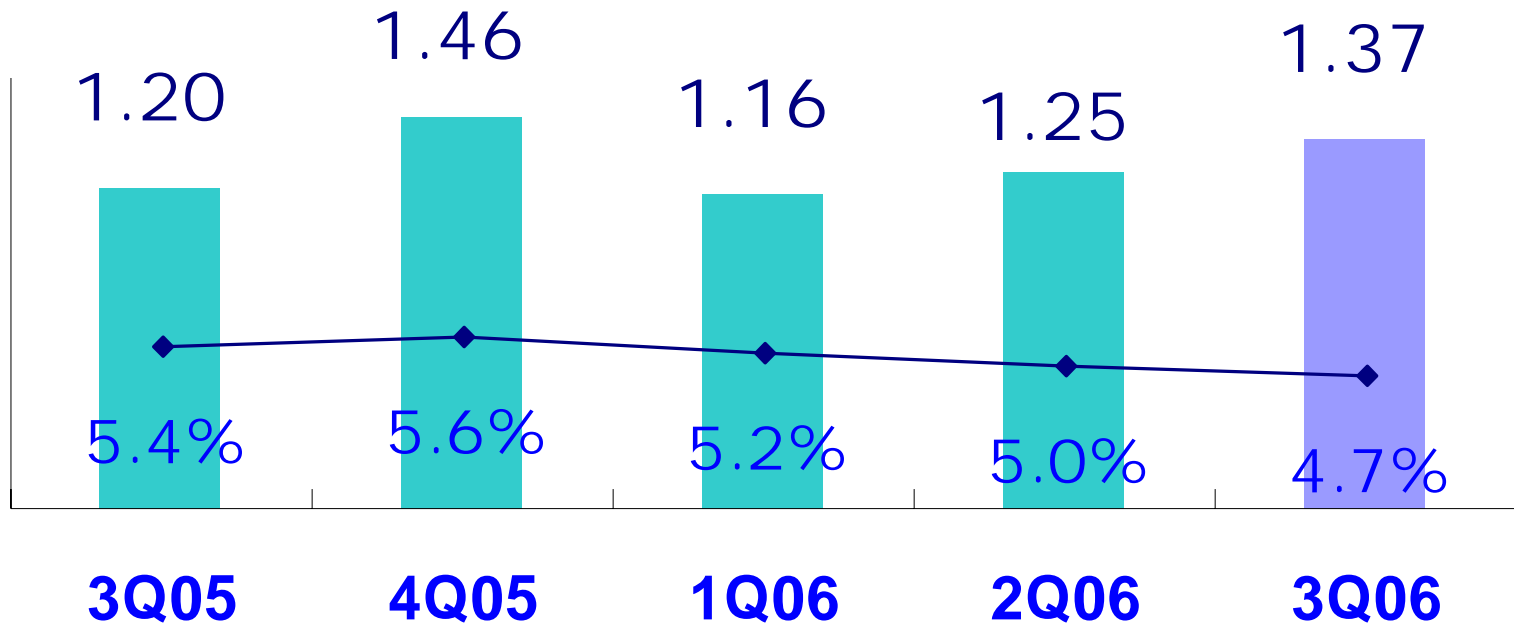
研發費用 R&D Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



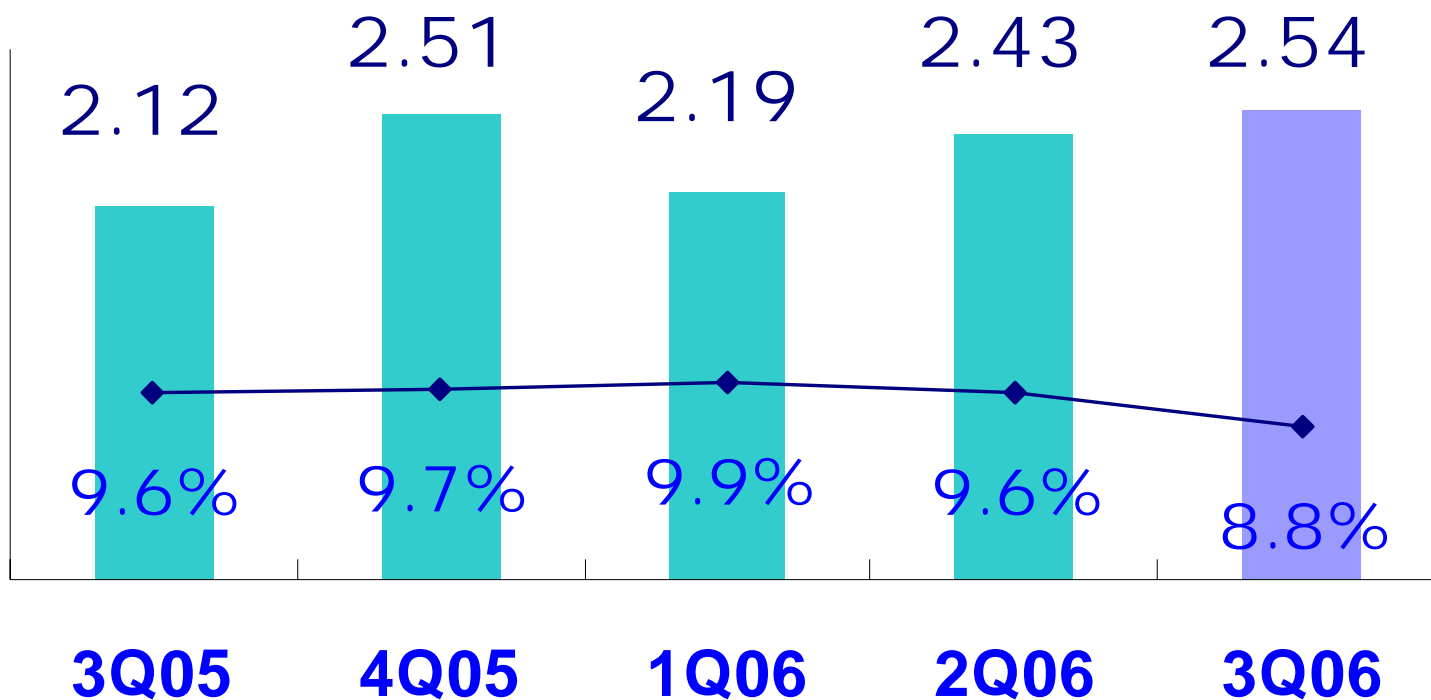
銷管費用 SG&A Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



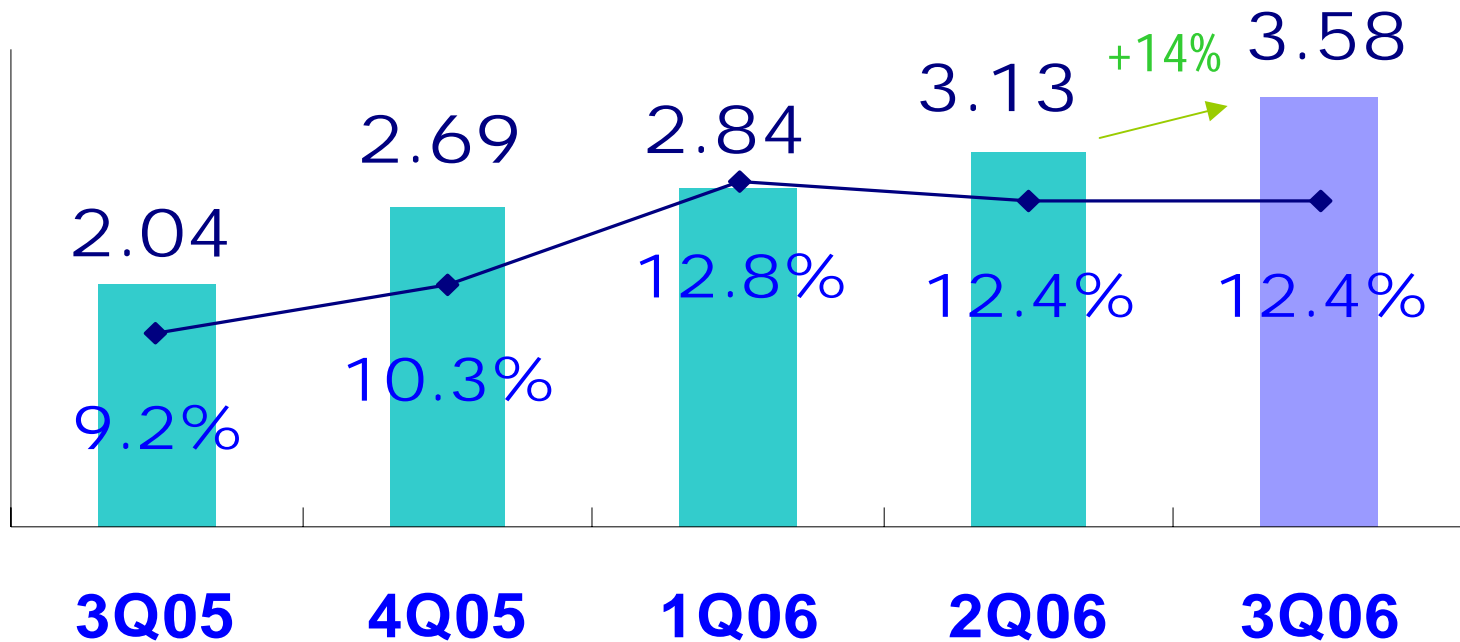
總營業費用 Operating Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



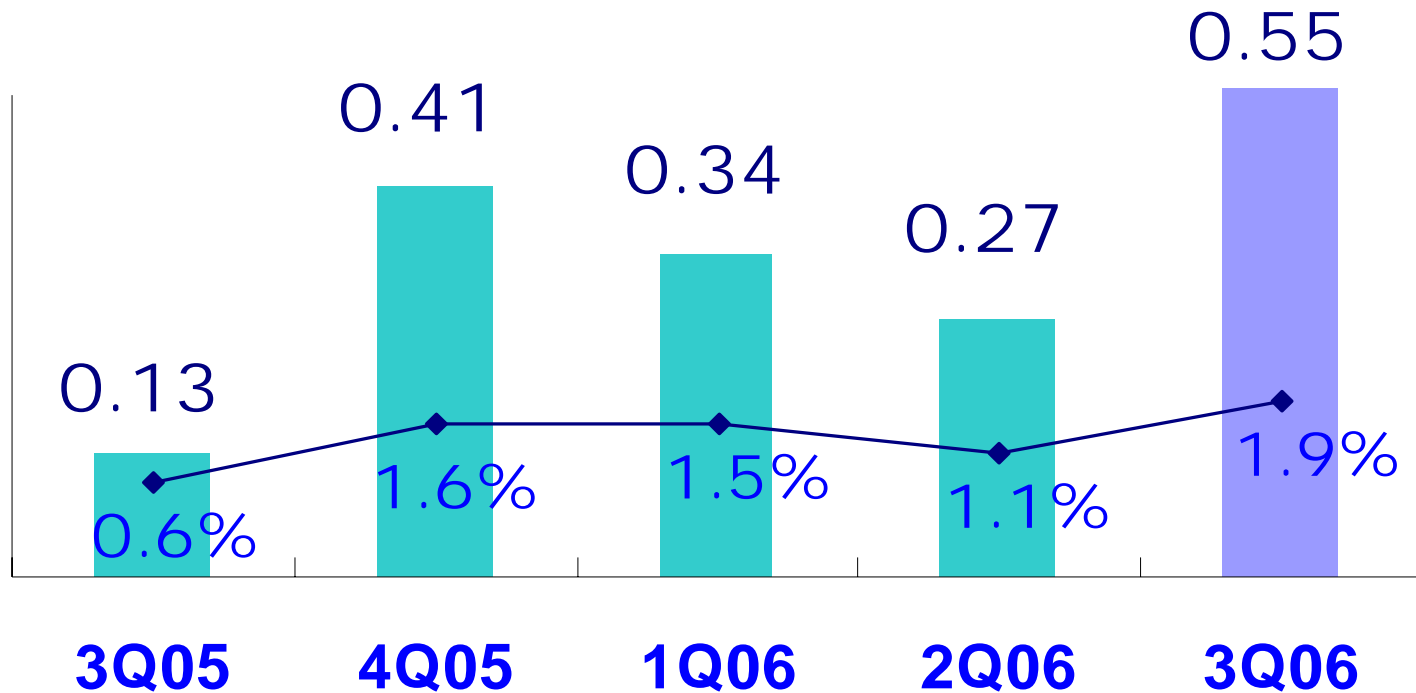
營業淨利 Operating Profit

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



業外損益 Non-Operating Profit

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



業外損益細項

Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

	2Q06	3Q06
處分投資(Investment disposal)	12	0
投資損益(Investment income)	133	114
利息收益(Interest income)	120	131
現金股利(Cash Dividend)	11	25
匯兌損益(F/X) *	(29)	194
其他業外損益(Others)	21	86
合計(Total)	268	550

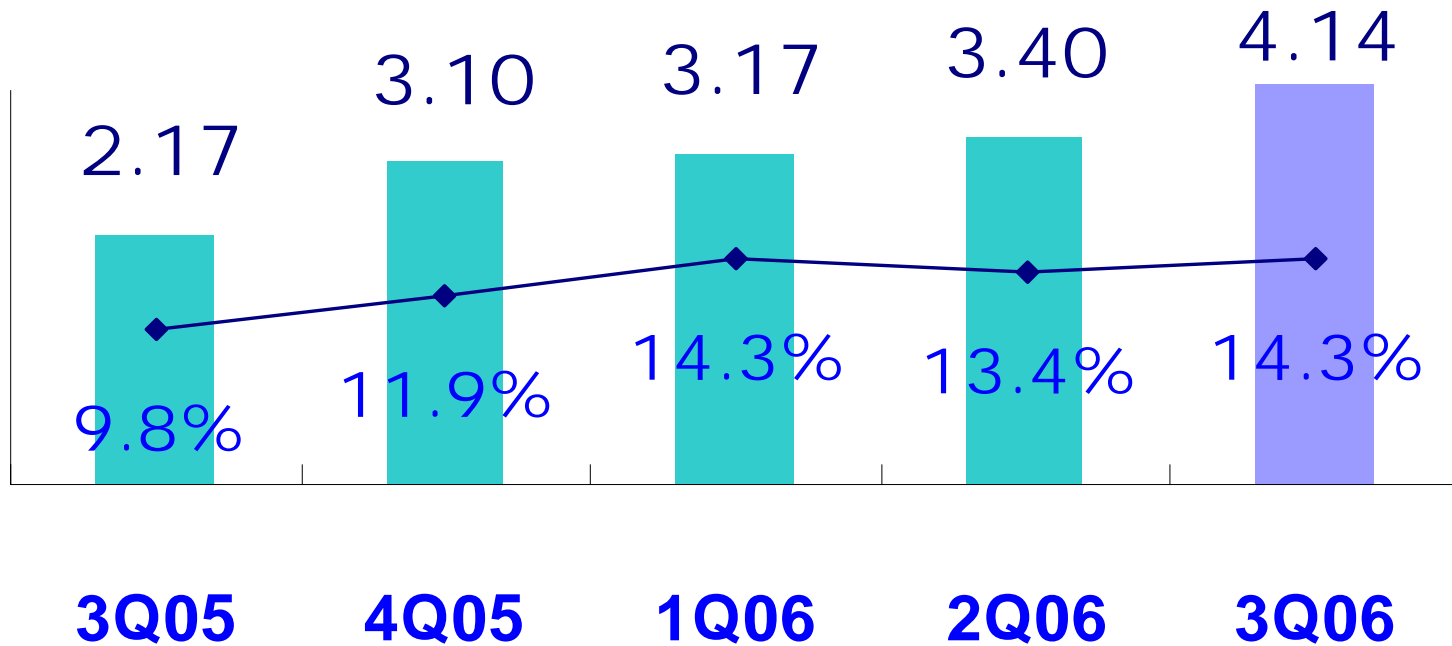
* 包含外匯相關金融資產評價變更

* Including FX-related derivatives' fair value change

稅前淨利 Net Income Before Tax

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
+21%
YoY
+90%



所得稅與少數股權

Tax & Minority Interest

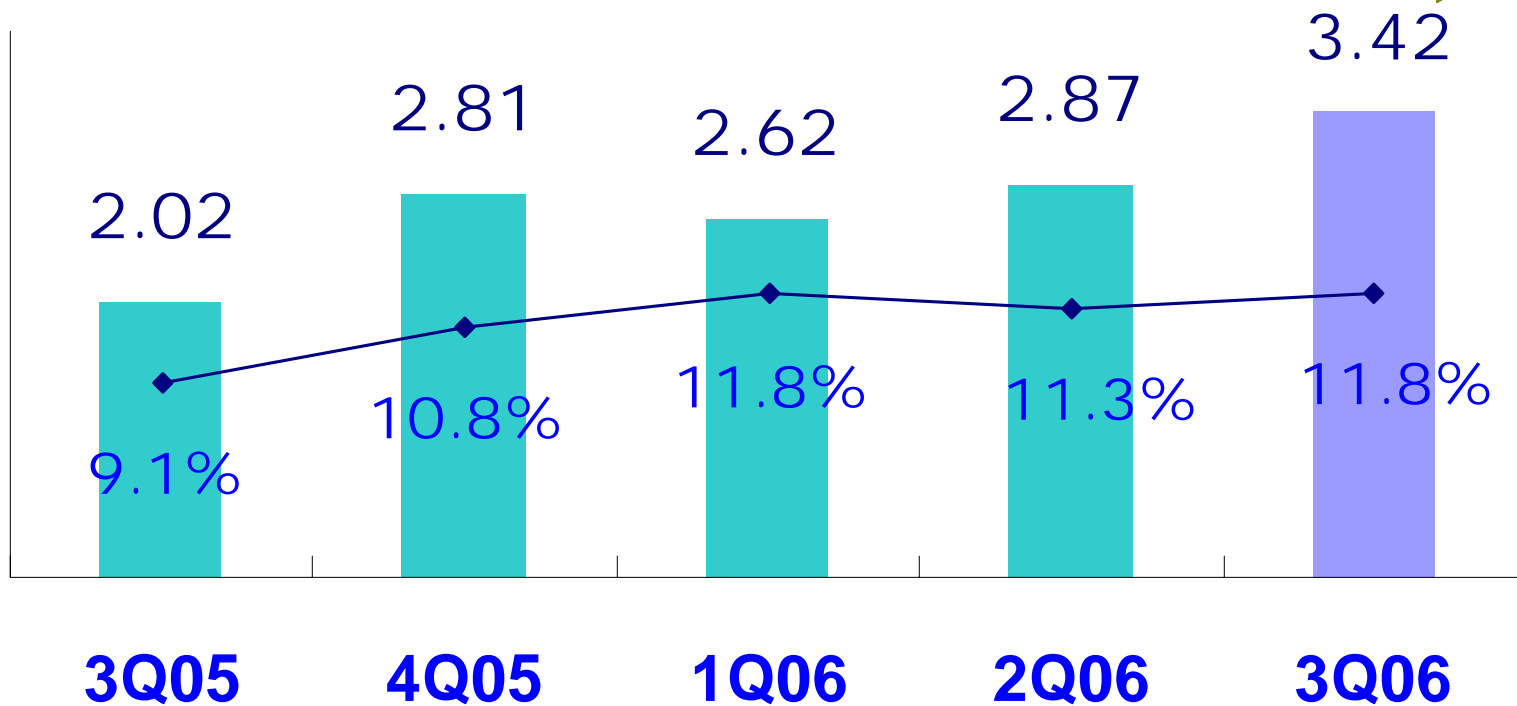
單位：新台幣百萬元
Unit: NT\$ million

	2Q06	3Q06
稅前淨利(Net income before tax)	3,398	4,135
所得稅(Tax)	(364)	(467)
少數股權淨利(Minority interest)	(169)	(250)
稅後淨利(Net income after tax)	2,866	3,419

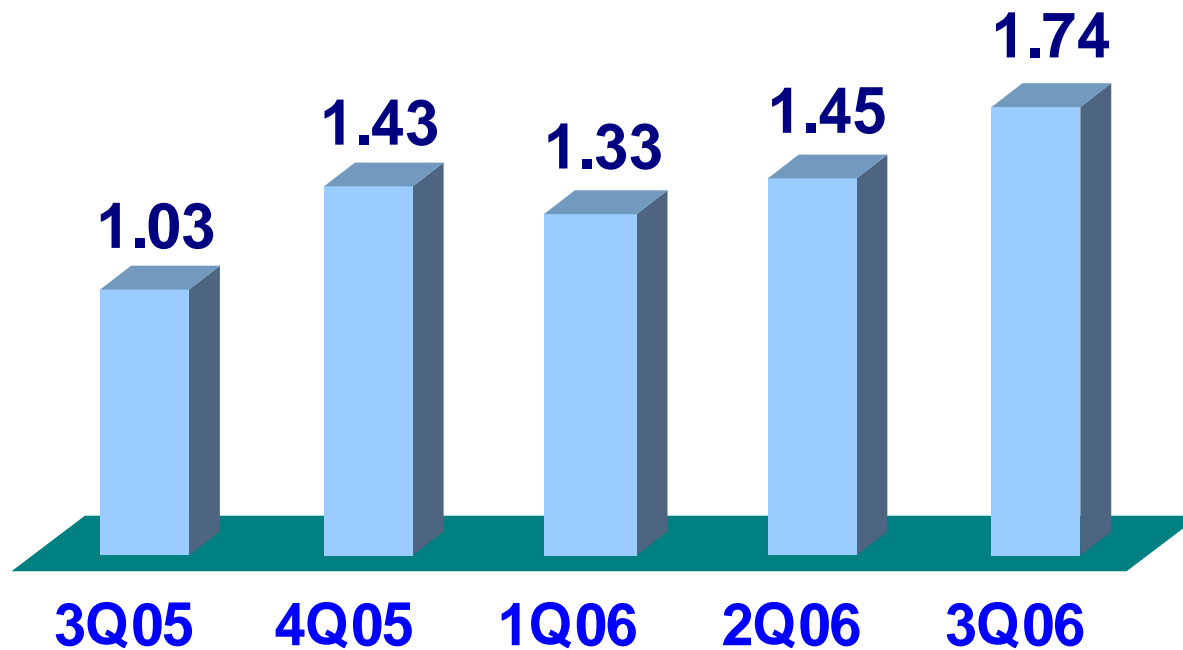
稅後淨利 Net Income After Tax

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
+19%
YoY
+69%



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於加權平均股數**19.69**億股

*EPS based on weighted average shares outstanding of **1,969** million shares.

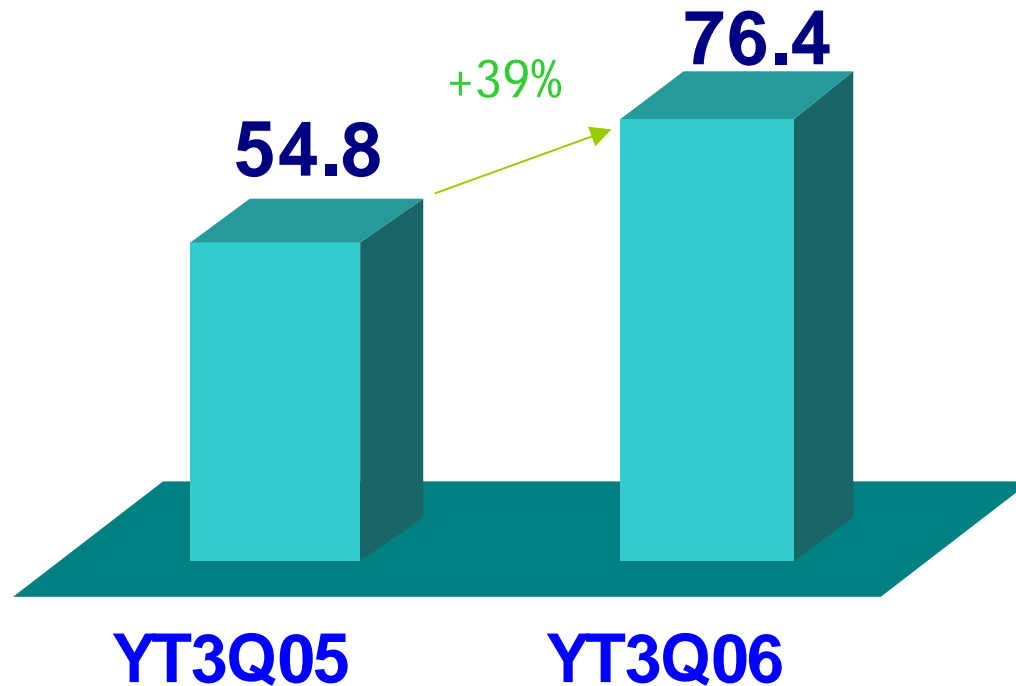
2006年前三季結算數字

2006 Year-to-3Q

Accumulated Results

合併營收 Revenues

單位：新台幣十億元
Unit: NT\$ billion

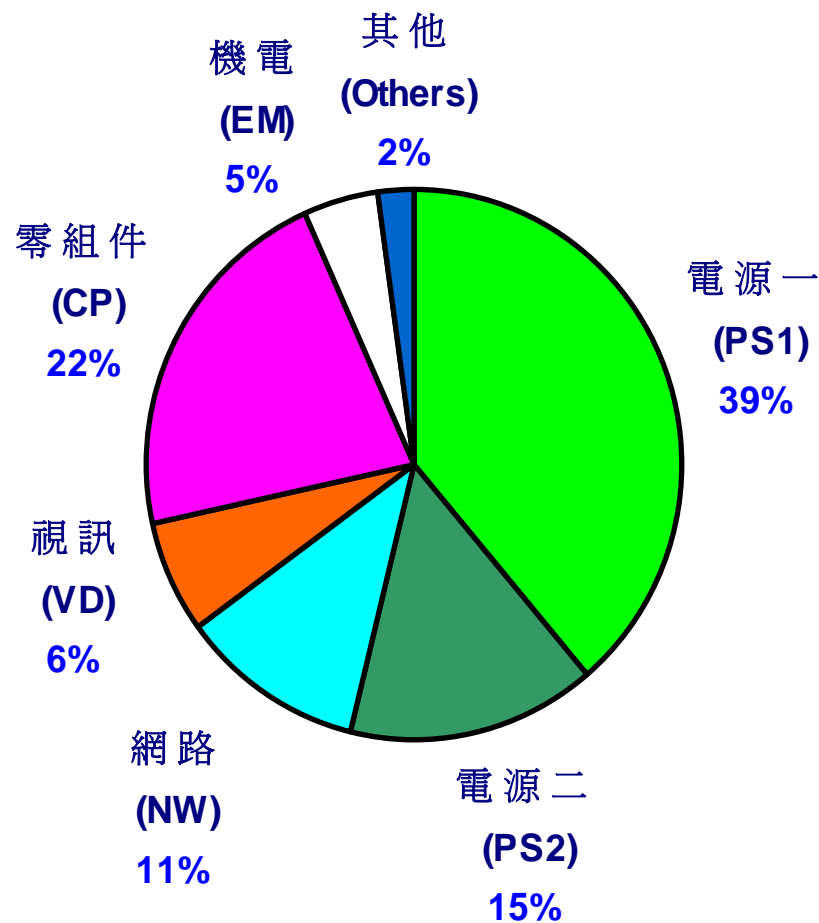
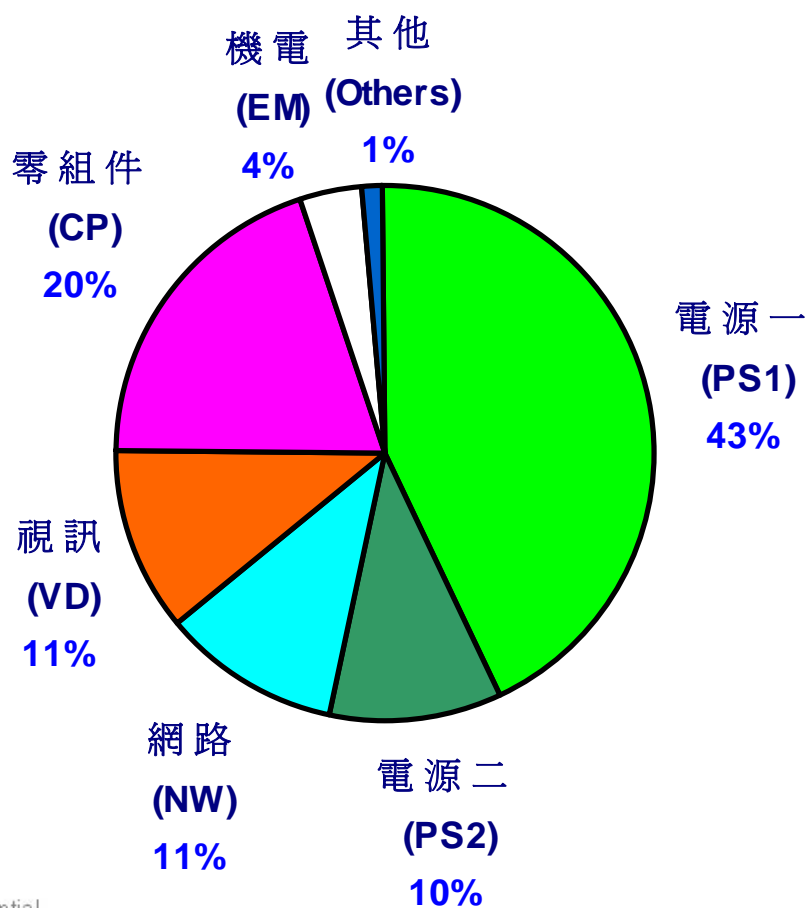


業務分類

Revenues by Product

YT3Q05

YT3Q06



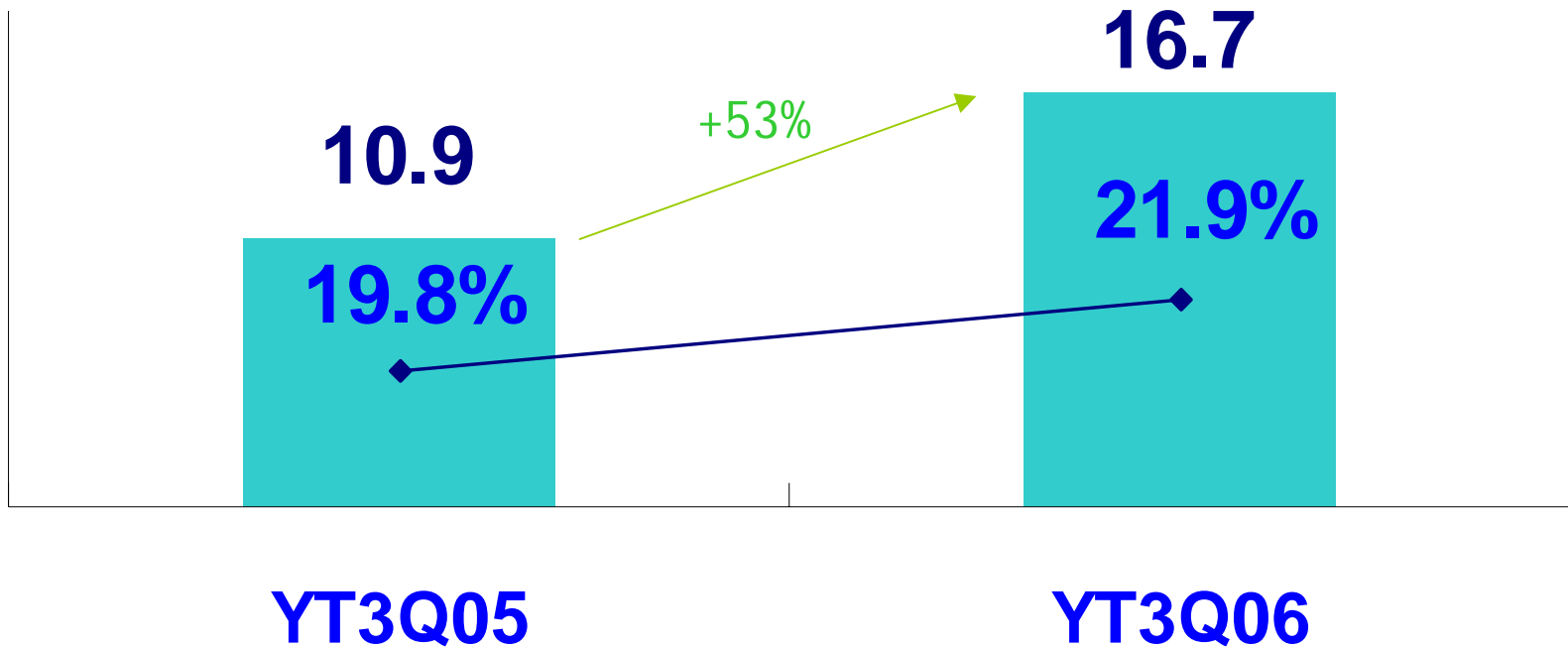
業務分類

Revenues by Product

	YT3Q05	YT3Q06	Change
PS1	23,231	29,823	28%
PS2	5,656	11,137	97%
CP	10,972	17,155	56%
VD	5,997	4,469	-25%
EM	2,383	3,432	44%
NW	6,302	8,740	39%
Others	271	1,650	509%
Total	54,813	76,406	39%

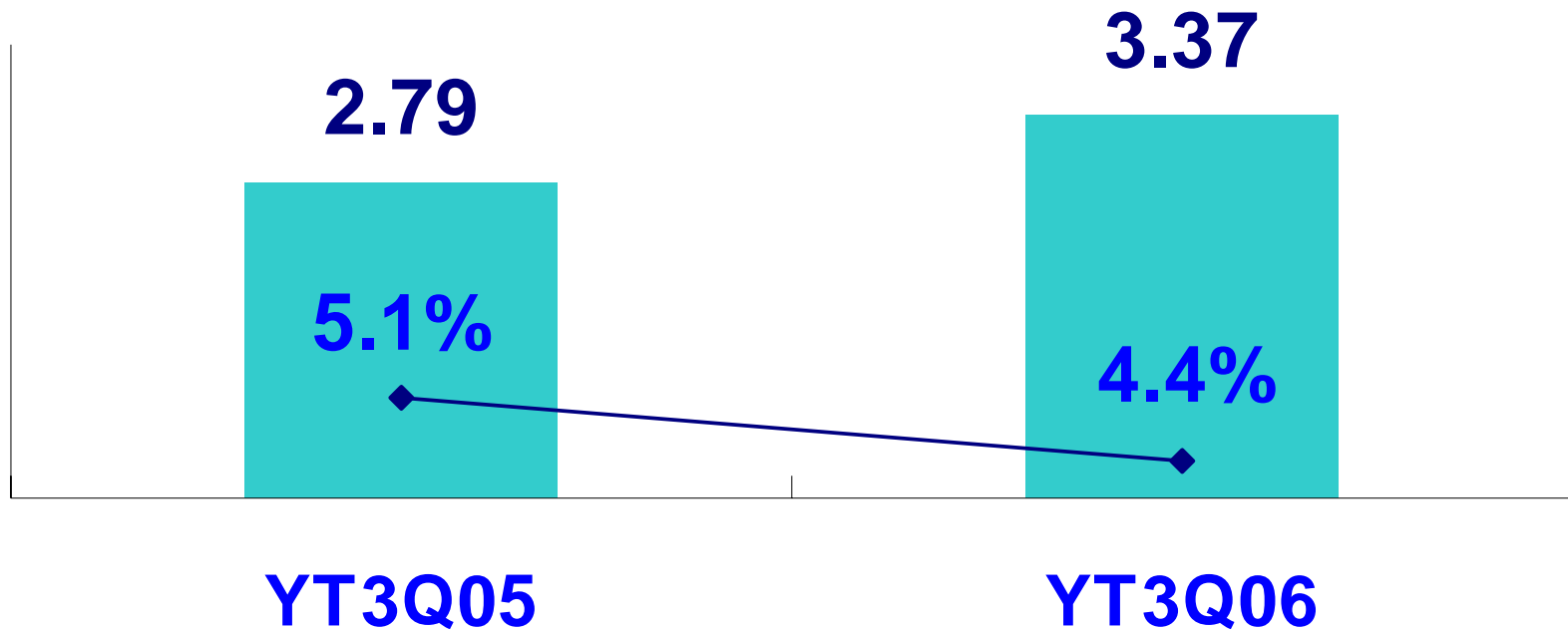
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Unit: NT\$ billion & % of sales



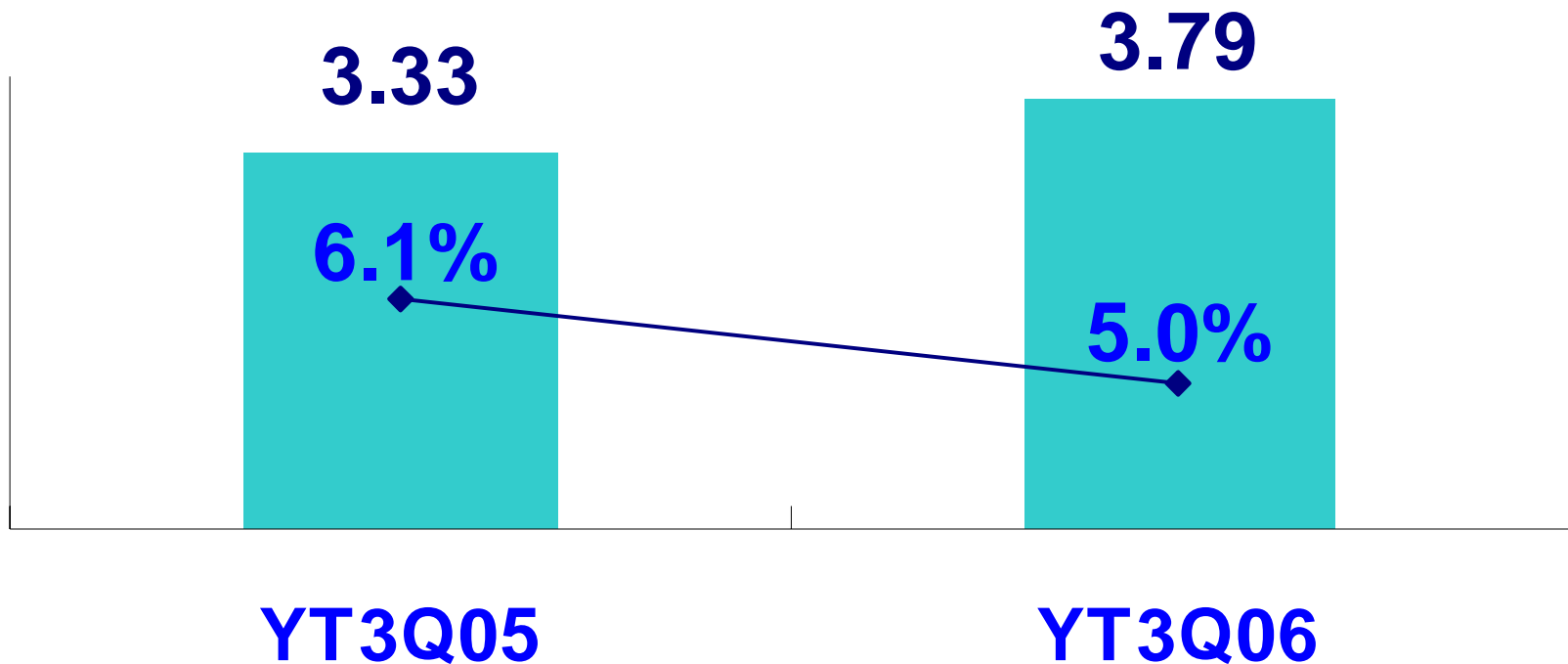
研發費用 R&D Expense

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銷管費用 SG&A Expense

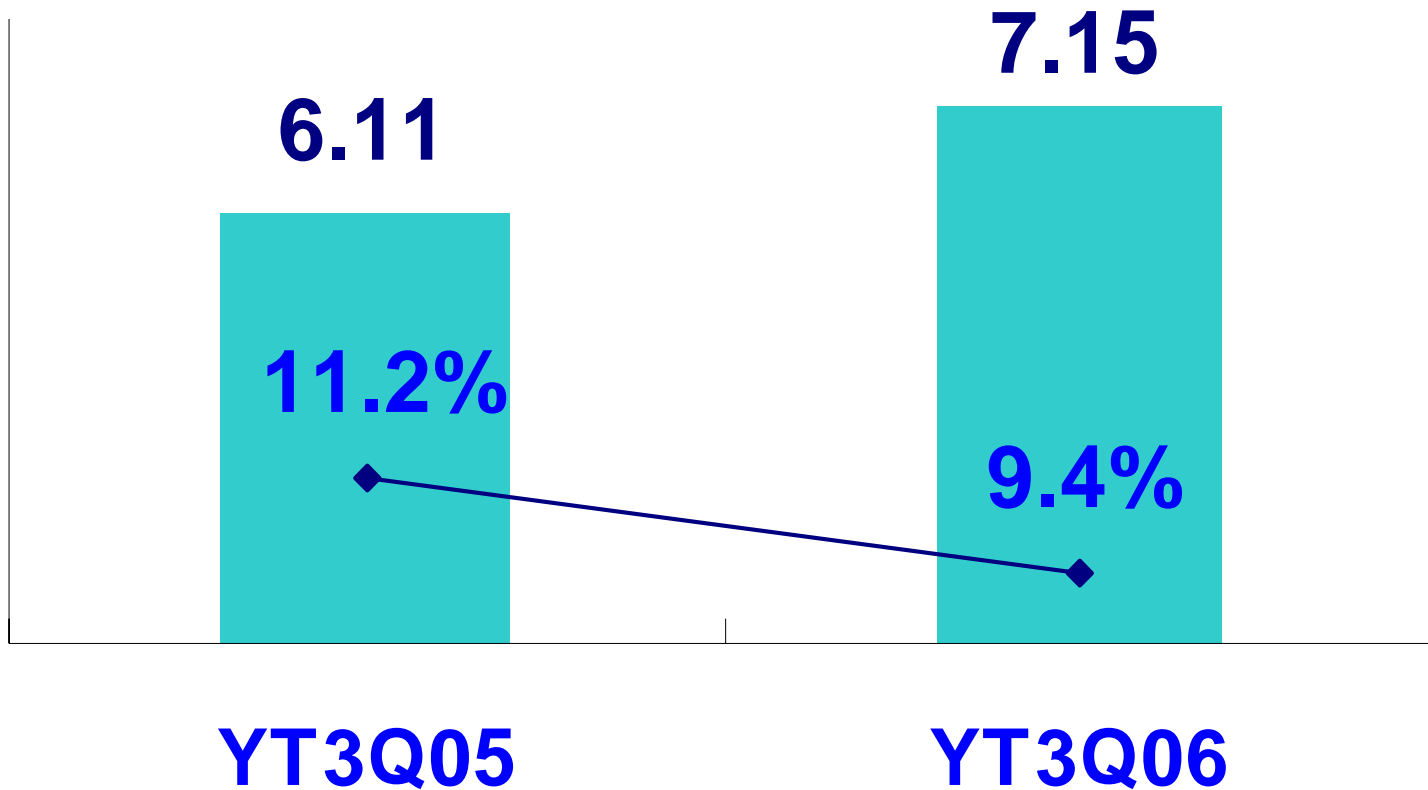
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



總營業費用

Operating Expense

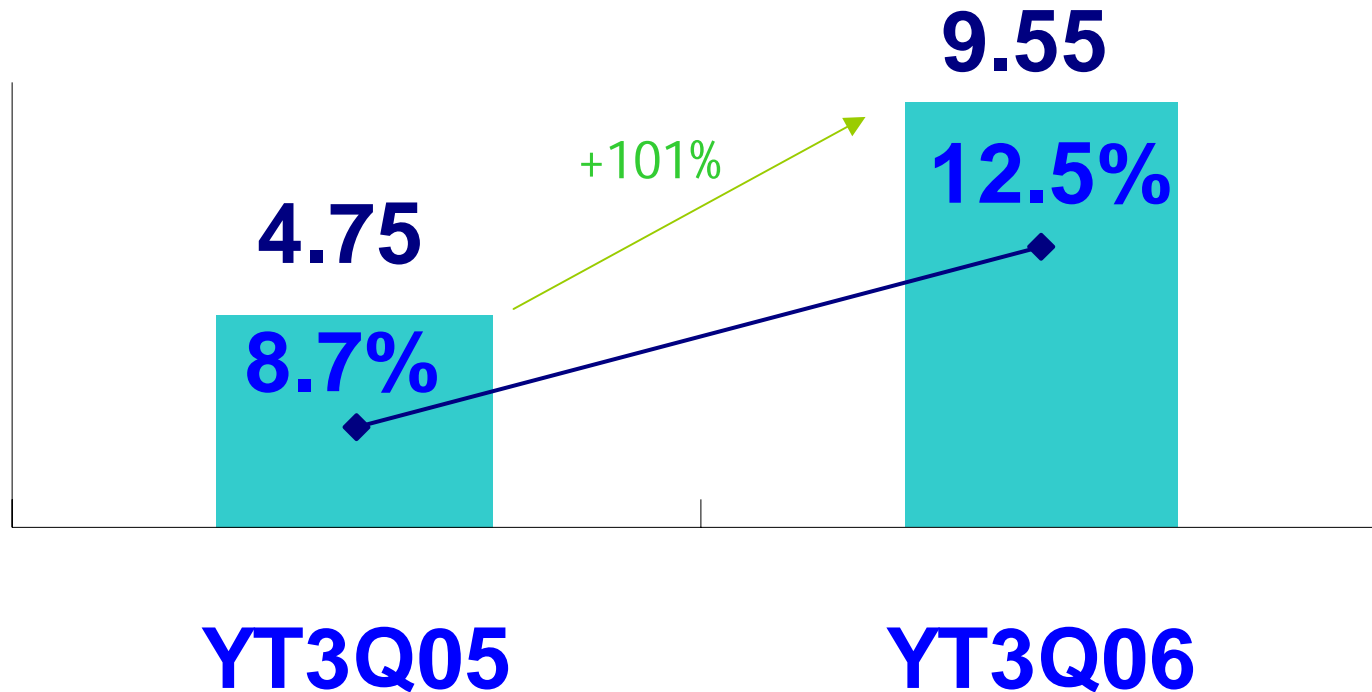
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



營業淨利

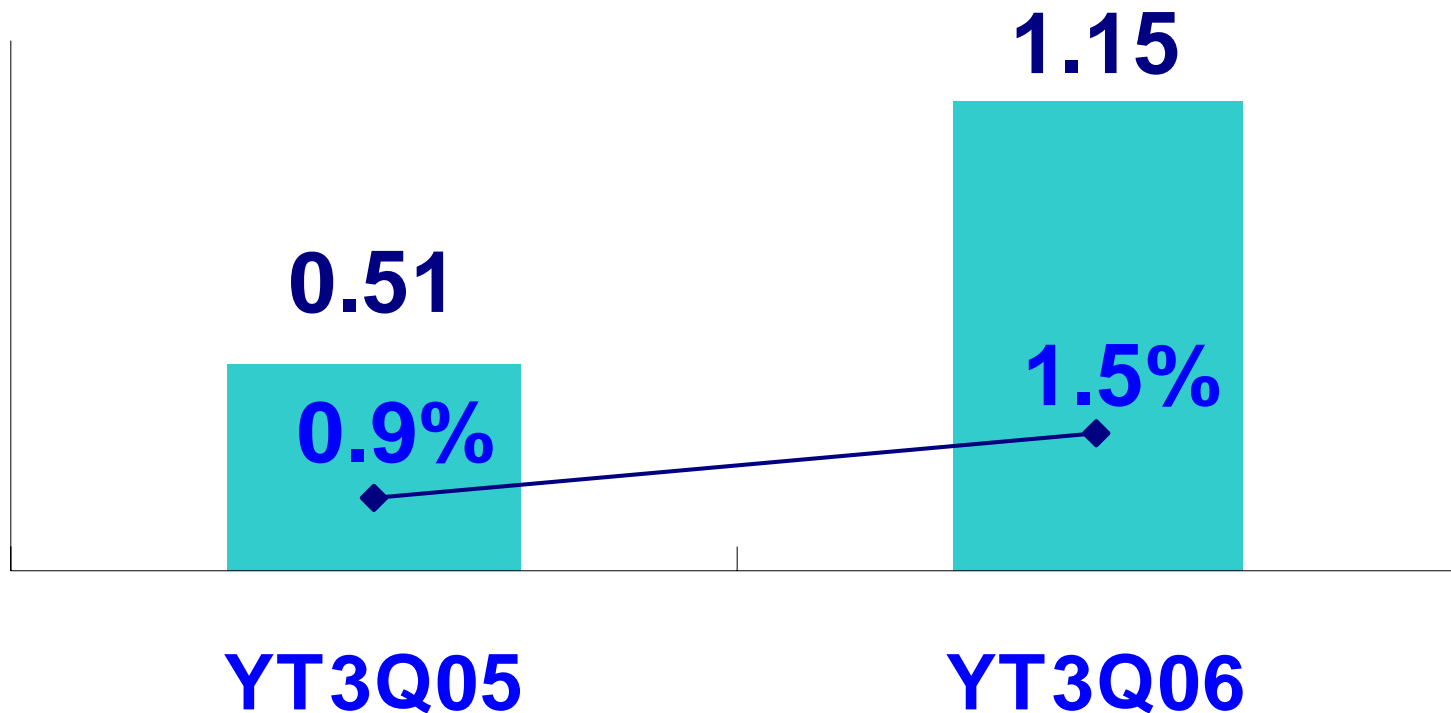
Operating Profit

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



業外損益 Non-Operating Profit

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



業外損益細項

Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

	YT3Q05	YT3Q06
處分投資(Investment disposal)	286	15
投資損益(Investment income)	(291)	366
利息收益(Interest income)	210	311
現金股利(Cash Dividend)	60	40
匯兌損益(F/X) *	176	229
其他業外損益(Others)	68	195
合計(Total)	509	1,155

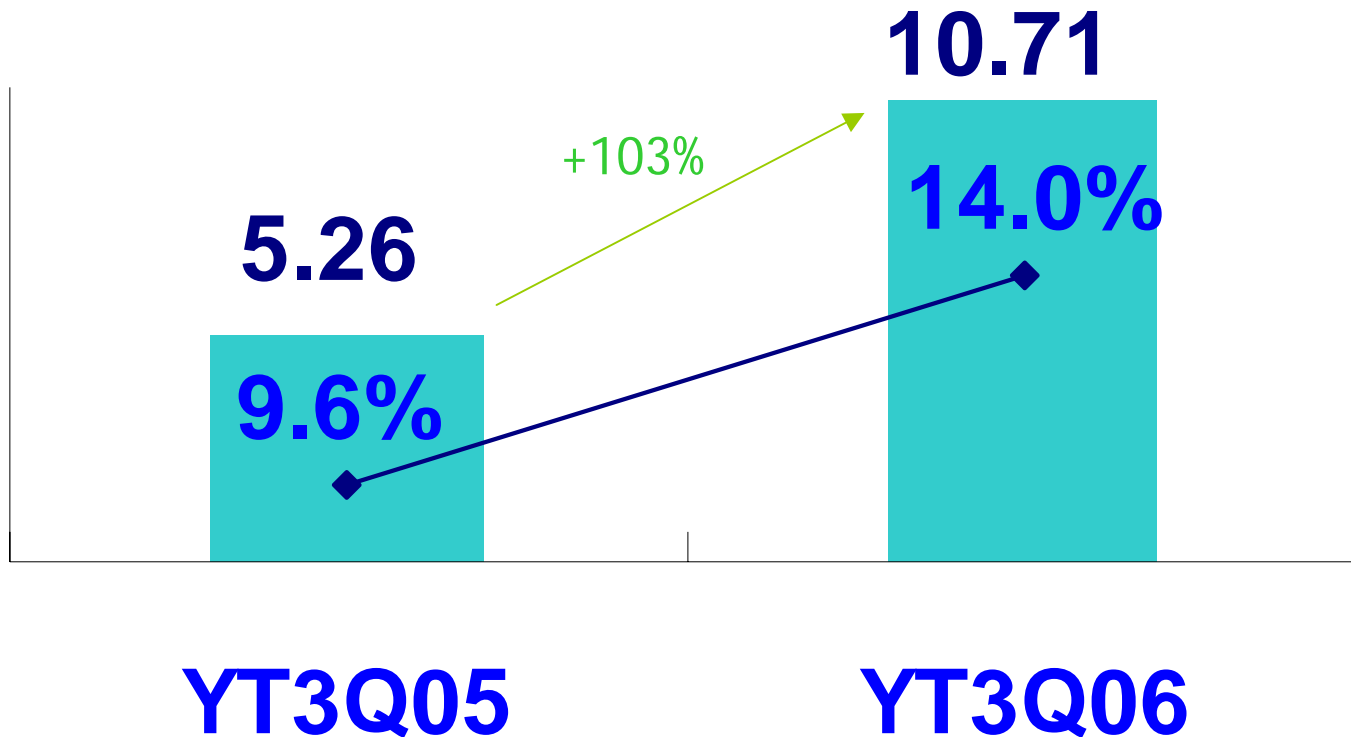
* 包含外匯相關金融資產評價變更

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稅前淨利

Net Income Before Tax

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



所得稅與少數股權

Tax & Minority Interest

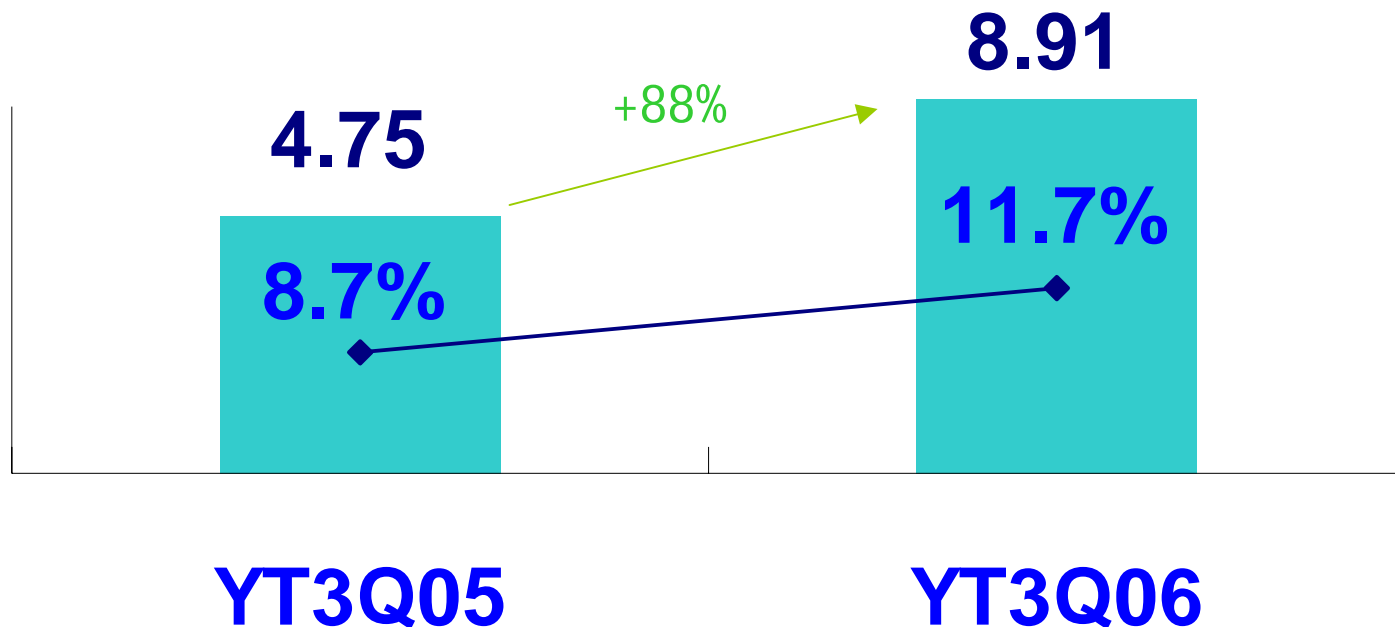
單位：新台幣百萬元
Unit: NT\$ million

	YT3Q05	YT3Q06
稅前淨利(Net income before tax)	5,257	10,706
所得稅(Tax)	(9)	(1,211)
會計科目調整(Accounting Change)	-	28
少數股權淨利(Minority interest)	(503)	(617)
稅後淨利(Net income after tax)	4,746	8,906

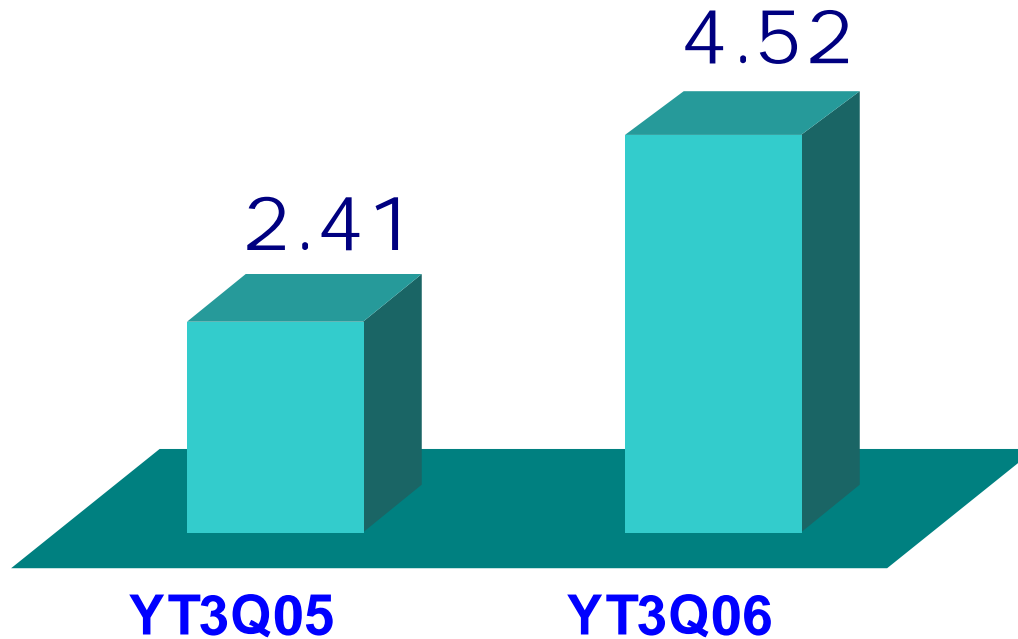
稅後淨利

Net Income After Tax

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



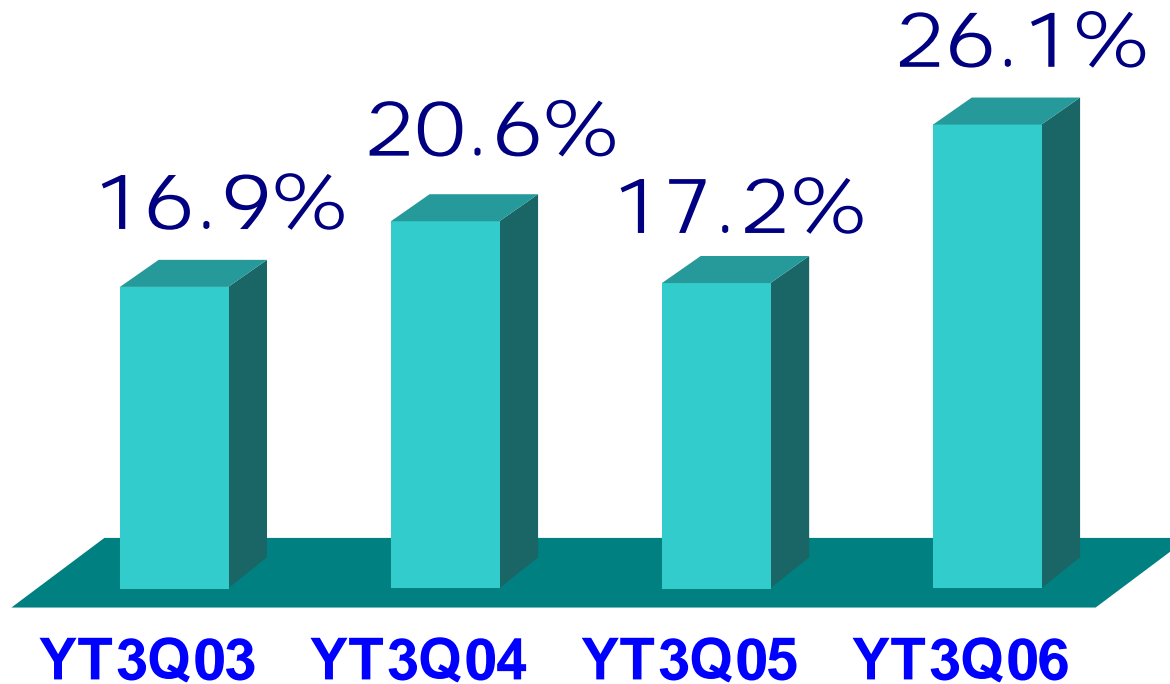
每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於加權平均股數**19.69**億股

*EPS based on weighted average shares outstanding of **1,969** million shares.

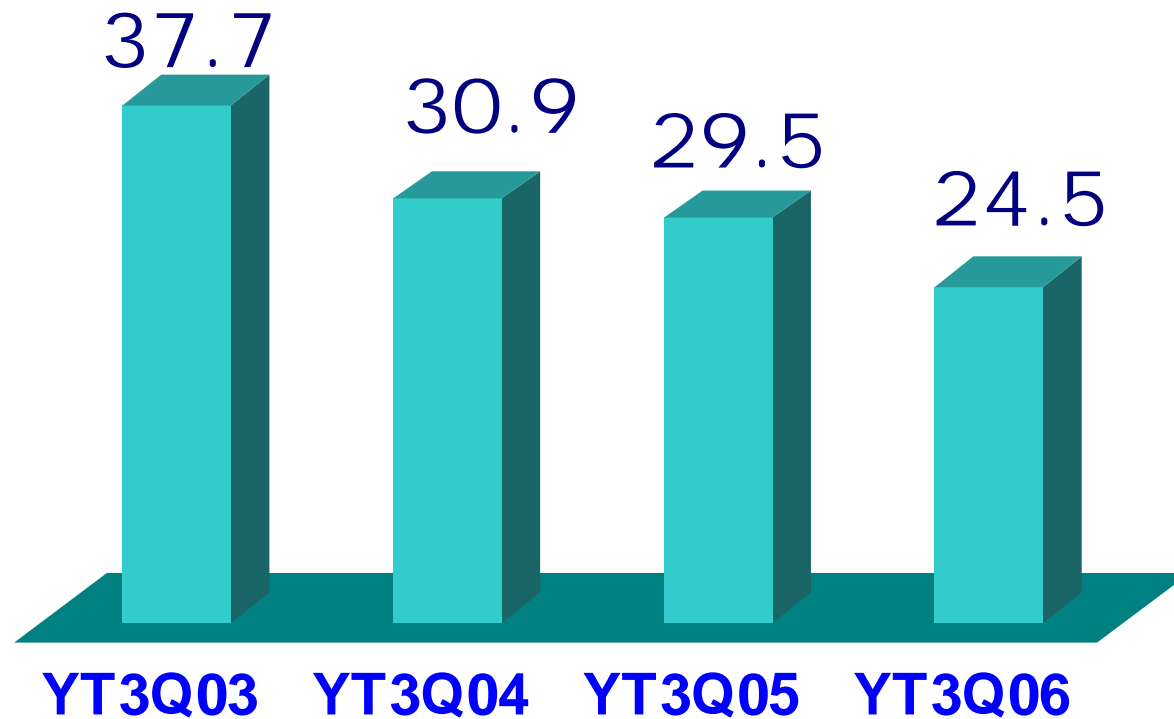
股東權益報酬率 ROE (%)



*換算為全年比率

* Annualized

現金週轉天數 Cash Conversion Cycle (Days)





台達電子三十五週年慶
Delta Electronics 35th Anniversary

謝謝！
THANK YOU !